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**SALES**

A confidential publication to authorised TOYOTA dealers. Issued by:  
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**SUBJECT: QUANTUM CONVERSIONS**  
**ATTENTION: DEALER PRINCIPALS & SALES MANAGERS**

We have been made aware that dealers are doing various conversions on Quantum vehicles, which is in contravention of homologation regulations.

- In the first instance dealers are having panel vans converted to buses prior to registration, that has homologation implications such as seat belt anchoring points and seat mounting points.
- Secondly, it is illegal if a converted bus is registered as a panel van.
- It is also illegal to install extra seats in a 14-seater bus.

These conversions have not been tested and passed by the SABS. You could be placing passengers at risk of injury or death should critical safety points not withstand the impact in case of an accident. You are not only placing yourself and Toyota SA Motors in a situation where the client could sue us but you are also in contravention of the South Africa road ordinance laws.

If a client requires such a conversion we suggest that you explain the situation and consequences to the client and the client must agree to the following:

1. The vehicle must be licensed and registered before the conversion is done.
2. Ensure that the client knows and acknowledges that the dealer in question and Toyota SA Motors will not be held liable or accountable for any failures regarding the unit, be it mechanical or otherwise.
3. Warranty claims on converted vehicles will also be affected.

Please ensure that all sales people clearly understand the procedure as explained above.

Kind regards,

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